



The Portfolio

SHOWCASING THE ESSENCE OF CHESTNUT PARK


CHESTNUT PARK
REAL ESTATE BROKERAGE





Reputation You Can Count On

Chestnut Park Real Estate has set the bar for excellence for over 35 years. Formed with a network of over 20 owned and operated offices, we are unbeatable in our ability to offer our clients a customized service that is highly personal, extremely reliable, with the strength of a widely recognized and respected brand.

With deep and long-term relationships, we have built consistent success and a prestigious reputation in all the markets that we service.

Numbers talk. With over 420 agents serving prime urban and recreational markets throughout Ontario, Chestnut Park has sold over \$50 billion dollars in real estate since 1990.



Proven Results

\$60

BILLION IN SALES SINCE 1990

420+

QUALIFIED AGENTS

50K

SATISFIED CLIENTS
SINCE 1990

20+

OFFICES IN
SOUTHERN ONTARIO

HOME TO THE MOST
AGENTS IN THE TOP

1%

OF TRREB FOR PROPERTIES
BOUGHT & SOLD \$2 MILLION+*

TORONTO REGIONAL
REAL ESTATE BOARD

#1

PROPERTIES BOUGHT
& SOLD \$2 MILLION+*

Experience Excellence

Chestnut Park Real Estate agents have access to the best brokerage support offered to any agent in the market. With our strong agent retention rate, our clients can expect the same great service for their real estate needs today and every day. Consistent execution is equally as important as our clients' decision to list with us.

Combined with in-depth industry knowledge and legal expertise, our agents are expertly supported with market knowledge, insights, and incredible deal processing acumen.

For our clients, this results in an elevated experience above what they may expect from a real estate brokerage, including a higher-degree of trust and the power to make confident and informed decisions about their most valued asset.

With Chestnut Park Real Estate, you're choosing performance, you're choosing excellence, you're choosing superior results.









Serving Ontario's Most Desirable Markets & Neighbourhoods

We are a luxury leader in the most desirable prime urban and recreational property markets in Ontario. We lead the real estate industry through a service excellence, attracting top Agent talent and a commitment to innovation.

This vision of service for our clients has established us as the most successful brokerage in all the markets we serve.

By establishing office locations and Agent presence in the most desirable markets throughout Ontario, we are able to service all buying, selling, renting and investing desires with extensive market knowledge and a culture of collaboration to share insights and trends across our Agent and partner networks.

Couple these insights with our in-depth industry knowledge and incredible deal processing acumen, Chestnut Park Real Estate Agents have access to the most incredible support behind every listing. This is why our Agents are trusted to market and sell Ontario's most exceptional properties.

CHRISTIE'S

INTERNATIONAL REAL ESTATE

OUR EXCLUSIVE AFFILIATION

Only the most accomplished and trusted real estate brokerages throughout the world are invited to become Affiliates of Christie's International Real Estate. Chestnut Park's proven leadership has been recognized with the prestigious and coveted designation, to be a part of the exclusive Christie's International Real Estate network.

Our affiliation with Christie's International Real Estate is an exclusive relationship afforded to our Agents and their clients, providing international reach through the premium marketing programs of this global luxury leader.

GLOBAL BRAND RECOGNITION

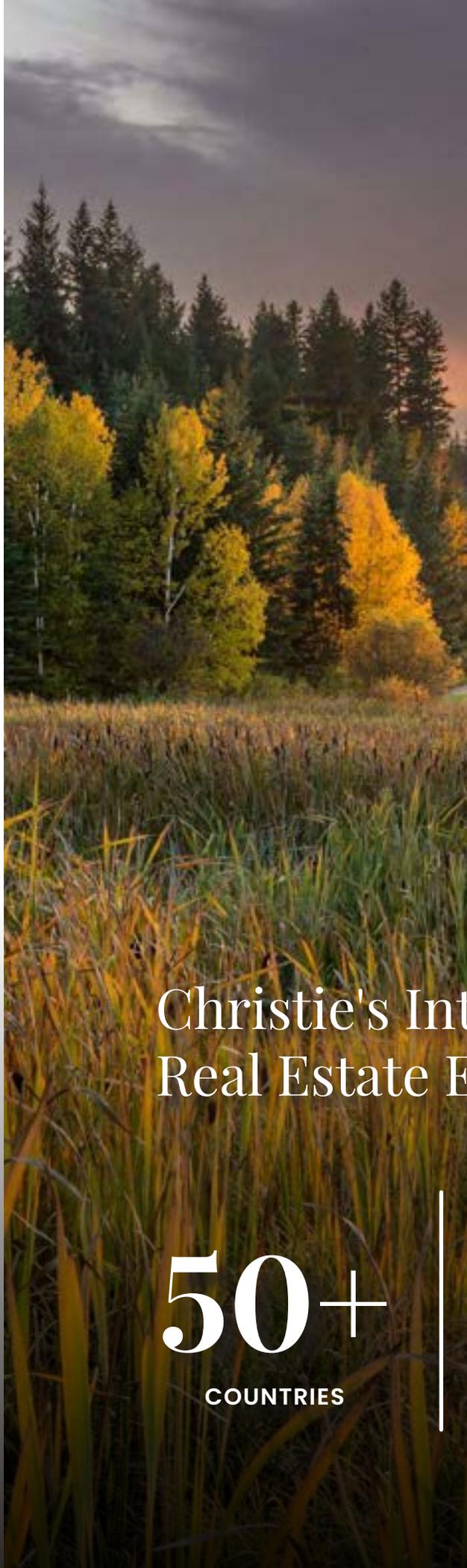
The influential Christie's name evokes confidence and assures clients of impeccable service, integrity and discretion. Dedicated specifically to the marketing of luxury properties, Christie's International is comprised of discerning brokers who demonstrate consistent success in luxury home sales and excellence in customer service throughout the world.

GLOBAL MARKETING REACH

We present our finest properties to the world via Christie's International Real Estate website, numerous international syndicated websites, and their magazine, which has a world wide reach. Our properties stand side by side with the world's most luxurious and unique properties.

With Christie's elite global presence and reach, Chestnut Park Real Estate properties are marketed to insightful buyers through a vast sales network that reaches around the world.

Data is based on 2025, Christie's International Real Estate.



Christie's Int
Real Estate E

50+

COUNTRIES



International
Exclusive Affiliation

28M

SOCIAL REACH

457

BROKERAGE OFFICES

10K

AGENTS





Experience Our 5-Star Concierge Level Of Service

PROCESSING PERFECTION

Our in-house deal processing and support team process approximately 8 deals per day.

Our volume of deal processing requires a turn-key and focused approach to ensuring that all real estate trades are managed and monitored with the utmost care and quality of service.

This means your deal closes on time, with no interruption and funds are transferred and received in the most timely of manners, alleviating stress and making the transaction as seamless as possible.

CONCIERGE SUPPORT

Making the heart beat at Chestnut Park Real Estate is our Concierge-Style Operations Team. With Client-focused leadership from within, and from parallel luxury industries, we know how to serve our Agents and support them so they can serve you with their best.

Our programs and tools to support listing intake through to closing, enables our Agents to stay focused on serving your needs throughout this important and significant real estate experience.

To ensure we keep our Agents connected and collaborative, our team focuses on creating moments of connection and networking to share best practices, learn from one another and still operate as a boutique “family-style” brokerage, drawing on the core beginnings of Chestnut Park Real Estate, all in the best interest of our Clients.

Experience Strategic Legal & Deal Expertise

LEGAL & DEAL EXPERTISE

One of Chestnut Park Real Estate's key points of differentiation, and expert reputation, stems from our ability to strategically and expertly support our Agents real estate transaction. Whether it be simple and straightforward, or the most complex, our in-house legal and deal support team is exceptionally well-versed and experienced in the buying, selling and investing in real estate, in all types of property markets.

We know what it takes to support property transactions that involve the most unique situations from lakefront and recreational properties in hard to access locations, family estate and power of sale situations, to new development dealings.

Our management team offers our Clients and Agents round-the-clock support to ensure that every deal is supported, making the transaction as seamless and easy as possible.

REPUTABLY, THE MOST KNOWLEDGEABLE AGENTS IN THE BUSINESS

Through our continuous training and coaching programs, our Agents are groomed to be highly confident and knowledgeable in the dealings of real estate services and trading. Our management team is focused on supporting and guiding our agents every steps of the way.

From compliance and policy, real estate case studies and situational coaching, our Agents are expertly trained to confidently approach any situation that may present itself, always working in the best interest of our Clients, and always with the support of Chestnut Park's leadership and legal team.







When It Comes To Real Estate, Experience Matters

Our Leadership team was forged with leading industry and legal experts, and client experience-focused executives. Each bring the highest degree of polished professionalism to the team resulting in a unique service experience that extends to our team of expert Agents and their Clients. Agents receive timely and effective support, and dedicated expertise across operations, marketing, legal and financial processing and advice.

Our foundations are built on exceptional service to our Agents. Our belief is that each Agent is a trusted and valued brand ambassador, which differentiates Chestnut Park Real Estate as the leader in real estate service excellence. Through our unrivaled brokerage support, we empower our Agents to provide their Clients with undivided attention and leadership throughout their real estate needs.

The Leadership Team



Chris Kapches, CHIEF EXECUTIVE OFFICER, BROKER OF RECORD

Chris is a lawyer with an extensive career working within real estate organizations, having served as Executive VP for the Toronto Real Estate Board (TRREB), as well as his role in numerous TRREB committees. Chris has also been the Chairman of Ontario Real Estate Council of Ontario's Discipline and Appeals Committee for more than fifteen years. Chris is invaluable to the leadership team, providing Chestnut Park Agents and their clients with immediate access to legal counsel and guidance.



Douglas Gubitz, PRESIDENT

Doug is a highly experienced real estate professional. Doug graduated from McGill University Law School in 1985 and started his career in residential real estate in 1987. During his 38-year career, he has earned wide-spread respect from clients and fellow agents alike for his knowledge, attention to detail and high standard of client care. Doug joined the management team at Chestnut Park in 2022 where he leverages his extensive experience in providing advice and guidance to our agents with their day-to-day business matters while leading Chestnut Park with its strategic business initiatives, growth, and long-term sustainability.



Anthony Cerasa, VICE-PRESIDENT, LEGAL

Anthony oversees legal, regulatory, and compliance matters at Chestnut Park, bringing extensive experience in real estate development, corporate law, and financial transactions. Known for his attention to detail and high standard of care, he provides the firm and its agents with valuable legal guidance. A graduate of the Dual JD Program from the University of Windsor and the University of Detroit Mercy, Anthony also holds a Bachelor of Commerce in Finance. He is licensed to practice law in Ontario and New York and is committed to staying current on the evolving legal and regulatory landscape affecting the real estate sector.



Hellen Stathopoulos, DIRECTOR, ACCOUNTING & DEAL PROCESSING

For over 30 years, Hellen has been leading our deal processing team in ensuring each transaction is professionally handled from start to finish. Driven by her commitment to our Agents and knowledge in accounting, she takes pride in providing exceptional service and support for the Agents and the leadership team at Chestnut Park.



Christian Mijatovic, DIRECTOR, BUSINESS DEVELOPMENT

Christian Mijatovic serves as Director of Business Development at Chestnut Park, bringing valuable experience and insight to the role. With a background spanning a decade in real estate and 15 years in hospitality, Christian drives strategic initiatives, utilizing his expertise in client relations and market analysis to support growth and partnerships. Committed to excellence and innovation, he aims to contribute positively to the organization's advancement.

We Consistently Outperform The Market

We believe that our performance is just as important as our buying and selling processes and the proof is in our results.



#1 Brokerage in the City of Toronto for Total Dollar Sales Volume Sold over \$2 million + for 2025.*



#1 Brokerage in the Prince Edward County Region for properties Bought & Sold for 2025.*



#1 Brokerage in Muskoka & Parry Sound Region for Waterfront & Residential Total Sales Volume for 2025.*

*Source: Third-Party Statistical Data Provider, Q1 & Q2 combined 2025

Our Deep Connections Are Your Greatest Benefit

Whether your first home or your dream recreational property, we will serve you today and be here for you tomorrow when life unlocks your next goal and chapter. Real estate can be a complex financial and often emotional transaction. We know you need confidence and trust from a highly knowledgeable Agent and the backing of a highly respected real estate brokerage.

Our ability to stay deeply connected across our Agent network, allows us to leverage expertise and local market intelligence to position you for real estate success in every market and in every situation.



Amplify Your Reach

Take advantage of print and digital marketing opportunities that Chestnut Park Real Estate offers to maximize visibility for your listings.



Syndication to multiple high-profile sites including the following

CHRISTIE'S
INTERNATIONAL REAL ESTATE

28 Million Social Reach

WHO'S WHO IN
LUXURY
REAL ESTATE

6.7 Million + Monthly
Viewership

TORONTO
LIFE

2.7 Million + reach
(print & digital)

NATIONAL POST

1.8 Million
National Readership

THE
GLOBE
AND
MAIL

2.7 Million
National Readership

blogTO

19 Million Monthly
Viewership &
3.2 Million followers

星島日報
星島日報

282K Reach



Where Numbers Meet Influence

The power of Chestnut Park digital marketing is unparalleled. Our digital reach is exemplary with high-impact impressions, meaningful views, and a loyal digital audience.



facebook.

623K **532K**

REACH

VIEWS

Instagram

70K **589K**

REACH

VIEWS

R Realforce

SOCIAL SPARK CAMPAIGN ADS

1.5M **2.3M**

REACH

IMPRESSIONS

You Tube

Linked in

43K **1,500+**

VIEWS

UNIQUE VISITORS

500K+

TOTAL UNIQUE VISITORS ON
CHESTNUTPARK.COM

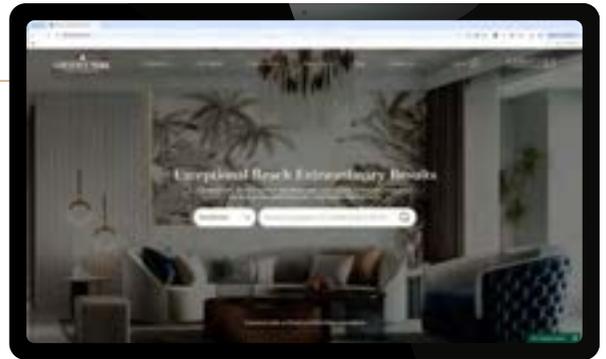


The Power of Chestnut Park Real Estate Marketing is Unparalleled

Our digital reach and comprehensive marketing material resources are available to support every property, ensuring each listing receives maximum exposure and a refined presentation across all platforms.

CHESTNUTPARK.COM WEBSITE

Offering a curated selection of luxury properties that exemplify exceptional design, prime locations, and sophisticated living. From elegant urban residences to breathtaking waterfront estates, we highlight homes that cater to discerning buyers seeking exclusivity, quality, and lifestyle.

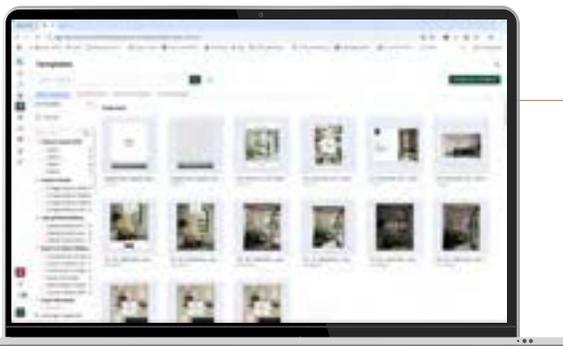


SOCIAL SPARK CAMPAIGN ADS

The Social Spark program META platforms and puts your listings in front of high-intent buyers interested specifically in properties like yours.

MARKETING MATERIALS

Our talented in-house marketing and listings department is dedicated to supporting our agents with a full suite of professionally designed materials that elevate every listing. From polished listing presentations and elegant property brochures to eye-catching mailers and engaging social media assets, our team ensures each piece reflects the sophistication and prestige of the Chestnut Park brand. With a focus on creativity, quality, and brand consistency, we provide our agents with the tools they need to showcase their properties effectively and stand out in today's competitive real estate market.



MARQ CREATIVE STUDIO

Customizable branded templates for all marketing needs, including feature sheets, postcards, social media, guides and more.

Chestnut Park Homes
@ChestnutParkHomes
756 subscribers · 448 videos
Chestnut Park Real Estate Limited was established in 1990 in Toronto, Canada. ...more
chestnutpark.com and 5 more links

Subscribe

Home Videos Shorts Podcasts Playlists

Created playlists

Date added (newest)

LEGACY & LIFESTYLE
Beyond The Deal
Chestnut Park Homes · Play

Home Shorts You

@chestnutparkhomes
11 Following
156 Followers
2,464 Likes

Message

Ontario's #1 Luxury Brokerage
linkin.bio/fig-chestnutparkhomes
instagram.com/chestnutpar... and 1 more



Real Estate
KNOWLEDGE | DISCRETION
3.1K followers

Other connections work here

Following

Posts Jobs People

Articles Videos

Chestnut Park® Real Estate Limited, ...
3,358 followers

Interior Design 2025 | Beyond the Walls - 8 pages

Home My Network Post Notifications Jobs

CHESTNUT PARK
REAL ESTATE BROKERAGE

Chestnut Park Real Estate Limited, Brokerage
3.1K likes · 3.5K followers

www.chestnutpark.com

Professional dashboard

Advertise

+ Create

Suggested for You

Eileen Lasswell, Br...

Troy Austen Real Estate T...

4:00

chestnutparkhomes

Share a note

3,944 posts

Chestnut Park Real Estate
Ontario's Leading Trust | Integrity
Christie's
linktr.ee/...

Profes...
7,200

Follow and Engage on Social

Chestnut Park Real Estate's social media channels captivate luxury buyers across Canada and Internationally with support from our affiliation with Christie's International Real Estate.

Follow, comment or share posts and stories at [@chestnutparkhomes](#) on all your social content, so we can continue get you more visibility.



Scan to view this weekend's Open Houses, including the latest podcast and our featured properties.



Deeply Rooted In History And Heritage. Poised For The Future.

Chestnut Park Real Estate is recognized as the premier brokerage serving Clients in prime urban and recreational markets throughout Ontario. Since 1990, our highest priority and commitment has been rooted in providing our Clients with the best service experience possible, when buying, selling, renting or investing in real estate.

TRUST. INTEGRITY. KNOWLEDGE. DISCRETION.

We are defined and respected through our values. When Chair & Founder Catherine Deluce opened our doors in 1990, she did so with a passion and vision to build a brokerage with a steadfast commitment to quality, professionalism and excellent service, reinforced by a discerning selection of Agents who are entrusted as our Brand Ambassadors.

The commitment to our Clients and the leadership of our Agents has formed the foundation of our pillars of success that are rooted in our culture to this very day.

1990

Founded in Toronto in 1990, Chestnut Park Real Estate Brokerage opened its first office in Toronto in 1990 with 5 Agents.

1994

In 1994, we established a presence in Port Carling to service the discerning Muskoka market. In the ten years that followed, our sales team grew to over 300 Agents.

2008

By 2008, Chestnut Park Real Estate opened offices in the additional recreational markets of Collingwood & Prince Edward County.

2011

With extensive access to premier and exclusive properties, we strengthened our affiliation with Christie's International Real Estate; further elevating the Chestnut Park Real Estate brand to the forefront of Ontario's luxury market. This partnership also extends our reach globally, offering greater exposure and access to international buyers.



2021

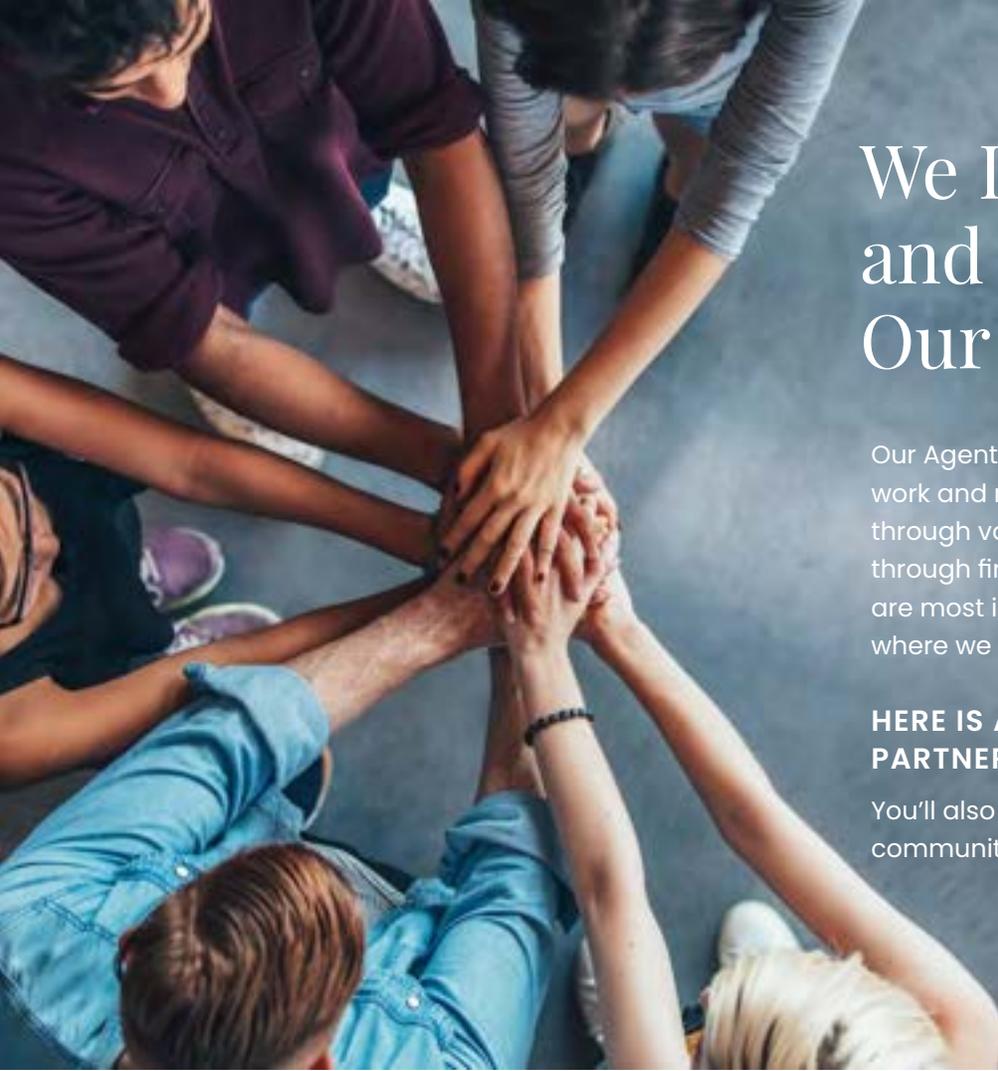
In the height of the Covid-19 pandemic, Chestnut Park Real Estate expertly processed over 13 deals per day and set in motion efforts to root and expand our growth efforts across Ontario. Operating with a first-class management team supporting every Agent, Client and transaction.

2022

Unveiled a comprehensive rebrand that marked a significant evolution in the company's visual identity. The new look honored our prestigious heritage while positioning Chestnut Park for continued growth and innovation in an ever-evolving real estate market.

2025

Today, we ensure every property is brought to the attention of targeted buyers locally, nationally and internationally. We're committed to delivering a seamless transaction to you, and bringing you the most value to your prized asset.



We Live, Work and Support Our Communities

Our Agents are committed to the communities we live, work and raise our families in. We actively participate through volunteering our time and resources or through financial contributions to the initiatives that are most important to the families and businesses where we operate.

HERE IS A HIGHLIGHT OF SOME OF THE PARTNERS WE SUPPORT

You'll also see us actively participate in local community efforts big and small.





What's Ahead

Chestnut Park Real Estate is committed to finding and developing the finest Agents in the industry. With leading-edge technologies, local & global networking, and custom targeted marketing campaigns, we leverage the latest tools, and continually evolve to stay ahead of our competition while remaining relevant to our Clients and their needs.

We deliver unparalleled real estate service that is customized to your unique needs. Our highly skilled Agents have a deep understanding of the market they serve, offering a competitive advantage for Buyers and Sellers.

Other brokerages simply do not deliver the expertise, nor the caliber of service that Chestnut Park Real Estate offers you.



Office Locations

SOUTHERN ONTARIO

Aurora • King • Caledon • Mono • Mulmur
519.316.9797
carolyn@chestnutpark.com

**Barrie • Simcoe County •
Orillia • Innisfil**
705.445.5454
barrie@chestnutpark.com

Baysville • Lake of Bays
705.767.2121
lakeofbays@chestnutpark.com

Collingwood • Southern Georgian Bay
705.445.5454
collingwood@chestnutpark.com

Erin • Caledon • Mono
519.833.0888
country@chestnutpark.com

Foot's Bay • Muskoka
705.375.9191
footsbay@chestnutpark.com

Gravenhurst
705.684.9087
gravenhurst@chestnutpark.com

Haliburton
705.754.0880
haliburton@chestnutpark.com

Huntsville • Lake of Bays • Almaguin
705.789.1001
huntsville@chestnutpark.com

Kingston
613.546.4141
kingston@chestnutpark.com

Lake Simcoe
289.338.0767
lakesimcoe@chestnutpark.com

Northumberland County
905.800.0321
northumberland@chestnutpark.com

Owen Sound • Grey Bruce
519.371.5455
owensound@chestnutpark.com

Picton • Prince Edward County
613.471.1708
princeedwardcounty@chestnutpark.com

Port Carling • Muskoka
705.765.6878
cottages@chestnutpark.com

St. Catharines
905.685.3463

Stratford • Huron-Perth
519.273.7765
stratford@chestnutpark.com

Tobermory • Grey Bruce
519.371.5455
tobermory@chestnutpark.com

Toronto
416.925.9191
homes@chestnutpark.com

Unionville • Stouffville • Markham
905.479.8989
unionville@chestnutpark.com

**Uxbridge • Durham Region • Newmarket •
East Gwillimbury**
905.852.0002
uxbridge@chestnutpark.com

Warton • Grey Bruce
519.534.5757
warton@chestnutpark.com



Muskoka
Foot's Bay

Lake of Bays
Huntsville
Almaguin

Muskoka
Port Carling

Lake of Bays
Baysville

Haliburton

Kingston

Grey Bruce
Tobermory

Gravenhurst

Grey Bruce
Warton

Grey Bruce
Owen Sound

Southern Georgian Bay
Collingwood

Barrie
Simcoe County
Orillia & Innisfil

Lake Simcoe
(North of Markham)

Uxbridge

Northumberland
County

Picton
Prince Edward County

Stratford
Huron-Perth

Caledon

Toronto

Unionville
Stouffville
Markham

St. Catharines

*"In luxury real estate, excellence is not an option — it is the standard.
Every detail matters, every interaction counts, and every
relationship is built to last."*

CHRIS KAPCHES
Chief Executive Officer



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