

GREATER VANCOUVER REALTORS®

SALES SUMMARY AS AT SEPTEMBER 30, 2025

AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	151,933,500	129,622,000	17 %	995,739,060	1,145,342,874	13- %
Units Listed	214	156	37 %	1,377	1,307	5 %
Units Sold	35	30	16 %	274	314	12- %
Sale Success Ratio	22 %	23 %		23 %	27 %	
% Sales to Listings	16 %	19 %		19 %	24 %	
Avg Price/Unit	4,340,957	4,320,733	0 %	3,634,084	3,647,588	0 %
Active Listings	586	529	10 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,800,000	7,775,000	25- %	78,927,200	76,043,500	3 %
Units Listed	16	14	14 %	147	118	24 %
Units Sold	3	3	0 %	38	30	26 %
Sale Success Ratio	30 %	18 %		30 %	30 %	
% Sales to Listings	18 %	21 %		25 %	25 %	
Avg Price/Unit	1,933,333	2,591,666	25- %	2,077,031	2,534,783	18- %
Active Listings	53	39	35 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,844,500	12,132,900	71 %	178,582,650	246,900,202	27- %
Units Listed	45	56	19- %	377	418	9- %
Units Sold	13	12	8 %	109	156	30- %
Sale Success Ratio	27 %	30 %		30 %	42 %	
% Sales to Listings	28 %	21 %		28 %	37 %	
Avg Price/Unit	1,603,423	1,011,075	58 %	1,638,372	1,582,693	3 %
Active Listings	119	127	6- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	178,578,000	149,529,900	19 %	1,253,248,910	1,468,286,576	14- %
Units Listed	275	226	21 %	1,901	1,843	3 %
Units Sold	51	45	13 %	421	500	15- %
Sale Success Ratio	24 %	24 %		25 %	31 %	
% Sales to Listings	18 %	19 %		22 %	27 %	
Avg Price/Unit	3,501,529	3,322,886	5 %	2,976,838	2,936,573	1 %
Active Listings	758	695	9 %			

MULTI FAMILY REVENUE

GREATER VANCOUVER REALTORS®
SALES SUMMARY AS AT SEPTEMBER 30, 2025

AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,500,000	0	0 %	7,520,000	6,593,000	14 %
Units Listed	3	11	72- %	42	50	16- %
Units Sold	1	0	0 %	4	5	20- %
Sale Success Ratio	50 %	0 %		9 %	10 %	
% Sales to Listings	33 %	0 %		9 %	10 %	
Avg Price/Unit	2,500,000	0	0 %	1,880,000	1,318,600	42 %
Active Listings	23	29	20- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	181,078,000	149,529,900	21 %	1,260,768,910	1,474,879,576	14- %
Units Listed	278	237	17 %	1,943	1,895	2 %
Units Sold	52	45	15 %	425	505	15- %
Sale Success Ratio	24 %	23 %		24 %	30 %	
% Sales to Listings	18 %	18 %		21 %	26 %	
Avg Price/Unit	3,482,269	3,322,886	4 %	2,966,515	2,920,553	1 %
Active Listings	781	724	7 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	270,000	0	0 %	2,400,000	1,713,000	40 %
Units Listed	2	1	100 %	22	17	29 %
Units Sold	1	0	0 %	3	8	62- %
Sale Success Ratio	100 %	0 %		17 %	38 %	
% Sales to Listings	50 %	0 %		13 %	47 %	
Avg Price/Unit	270,000	0	0 %	800,000	214,125	273 %
Active Listings	14	12	16 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	4,862,500	0	0 %
Units Listed	2	1	100 %	7	8	12- %
Units Sold	0	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		33 %	0 %	
% Sales to Listings	0 %	0 %		42 %	0 %	
Avg Price/Unit	0	0	0 %	1,620,833	0	0 %
Active Listings	7	6	16 %			

GREATER VANCOUVER REALTORS®

SALES SUMMARY AS AT SEPTEMBER 30, 2025

AREA: West Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	3,310,000	0	0 %
Units Listed	0	0	0 %	5	4	25 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		12 %	0 %	
% Sales to Listings	0 %	0 %		20 %	0 %	
Avg Price/Unit	0	0	0 %	3,310,000	0	0 %
Active Listings	3	3	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	270,000	0	0 %	10,572,500	1,713,000	517 %
Units Listed	5	2	150 %	35	29	20 %
Units Sold	1	0	0 %	7	8	12- %
Sale Success Ratio	33 %	0 %		20 %	27 %	
% Sales to Listings	20 %	0 %		20 %	27 %	
Avg Price/Unit	270,000	0	0 %	1,510,357	214,125	605 %
Active Listings	24	21	14 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	181,348,000	149,529,900	21 %	1,271,341,410	1,476,592,576	13- %
Units Listed	283	239	18 %	1,978	1,924	2 %
Units Sold	53	45	17 %	432	513	15- %
Sale Success Ratio	24 %	23 %		24 %	30 %	
% Sales to Listings	18 %	18 %		21 %	26 %	
Avg Price/Unit	3,421,660	3,322,886	2 %	2,942,919	2,878,348	2 %
Active Listings	805	745	8 %			