

GREATER VANCOUVER REALTORS®

SALES SUMMARY AS AT AUGUST 31, 2025

AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	99,605,888	114,625,300	13- %	843,805,560	1,015,720,874	16- %
Units Listed	98	101	2- %	1,163	1,151	1 %
Units Sold	26	35	25- %	239	284	15- %
Sale Success Ratio	22 %	26 %		23 %	27 %	
% Sales to Listings	26 %	34 %		20 %	24 %	
Avg Price/Unit	3,830,995	3,275,008	16 %	3,530,567	3,576,481	1- %
Active Listings	526	502	4 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,727,500	3,250,000	45 %	73,127,200	68,268,500	7 %
Units Listed	13	7	85 %	131	104	25 %
Units Sold	3	1	200 %	35	27	29 %
Sale Success Ratio	21 %	16 %		30 %	32 %	
% Sales to Listings	23 %	14 %		26 %	25 %	
Avg Price/Unit	1,575,833	3,250,000	51- %	2,089,348	2,528,462	17- %
Active Listings	47	41	14 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,006,250	45,325,900	55- %	157,738,150	234,767,302	32- %
Units Listed	26	22	18 %	332	362	8- %
Units Sold	13	21	38- %	96	144	33- %
Sale Success Ratio	38 %	44 %		30 %	44 %	
% Sales to Listings	50 %	95 %		28 %	39 %	
Avg Price/Unit	1,538,942	2,158,376	28- %	1,643,105	1,630,328	0 %
Active Listings	122	110	10 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	124,339,638	163,201,200	23- %	1,074,670,910	1,318,756,676	18- %
Units Listed	137	130	5 %	1,626	1,617	0 %
Units Sold	42	57	26- %	370	455	18- %
Sale Success Ratio	25 %	30 %		25 %	31 %	
% Sales to Listings	30 %	43 %		22 %	28 %	
Avg Price/Unit	2,960,467	2,863,178	3 %	2,904,515	2,898,366	0 %
Active Listings	695	653	6 %			

MULTI FAMILY REVENUE

GREATER VANCOUVER REALTORS®
SALES SUMMARY AS AT AUGUST 31, 2025

AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	2	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,300,000	0	0 %	5,020,000	6,593,000	23- %
Units Listed	3	6	50- %	39	39	0 %
Units Sold	1	0	0 %	3	5	40- %
Sale Success Ratio	20 %	0 %		7 %	12 %	
% Sales to Listings	33 %	0 %		7 %	12 %	
Avg Price/Unit	2,300,000	0	0 %	1,673,333	1,318,600	26 %
Active Listings	22	23	4- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	126,639,638	163,201,200	22- %	1,079,690,910	1,325,349,676	18- %
Units Listed	140	136	2 %	1,665	1,658	0 %
Units Sold	43	57	24- %	373	460	18- %
Sale Success Ratio	25 %	29 %		24 %	31 %	
% Sales to Listings	30 %	41 %		22 %	27 %	
Avg Price/Unit	2,945,107	2,863,178	2 %	2,894,613	2,881,194	0 %
Active Listings	717	678	5 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,530,000	588,000	160 %	2,130,000	1,713,000	24 %
Units Listed	2	2	0 %	20	16	25 %
Units Sold	1	2	50- %	2	8	75- %
Sale Success Ratio	50 %	100 %		12 %	40 %	
% Sales to Listings	50 %	100 %		10 %	50 %	
Avg Price/Unit	1,530,000	294,000	420 %	1,065,000	214,125	397 %
Active Listings	13	12	8 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	4,862,500	0	0 %
Units Listed	0	1	100- %	5	7	28- %
Units Sold	0	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		33 %	0 %	
% Sales to Listings	0 %	0 %		60 %	0 %	
Avg Price/Unit	0	0	0 %	1,620,833	0	0 %
Active Listings	5	5	0 %			

GREATER VANCOUVER REALTORS®

SALES SUMMARY AS AT AUGUST 31, 2025

AREA: West Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	3,310,000	0	0 %
Units Listed	1	1	0 %	5	4	25 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		14 %	0 %	
% Sales to Listings	0 %	0 %		20 %	0 %	
Avg Price/Unit	0	0	0 %	3,310,000	0	0 %
Active Listings	4	3	33 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,530,000	588,000	160 %	10,302,500	1,713,000	501 %
Units Listed	3	4	25- %	30	27	11 %
Units Sold	1	2	50- %	6	8	25- %
Sale Success Ratio	25 %	66 %		18 %	28 %	
% Sales to Listings	33 %	50 %		20 %	29 %	
Avg Price/Unit	1,530,000	294,000	420 %	1,717,083	214,125	701 %
Active Listings	22	20	10 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	128,169,638	163,789,200	21- %	1,089,993,410	1,327,062,676	17- %
Units Listed	143	140	2 %	1,695	1,685	0 %
Units Sold	44	59	25- %	379	468	19- %
Sale Success Ratio	25 %	30 %		24 %	31 %	
% Sales to Listings	30 %	42 %		22 %	27 %	
Avg Price/Unit	2,912,946	2,776,088	4 %	2,875,972	2,835,604	1 %
Active Listings	739	698	5 %			