

GREATER VANCOUVER REALTORS®
SALES SUMMARY AS AT JULY 31, 2025
AREA: North Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	150,312,442	159,329,385	5- %	1,025,902,495	1,095,643,667	6- %
Units Listed	150	153	1- %	1,213	1,004	20 %
Units Sold	73	69	5 %	444	448	0 %
Sale Success Ratio	35 %	39 %		42 %	51 %	
% Sales to Listings	48 %	45 %		36 %	44 %	
Avg Price/Unit	2,059,074	2,309,121	10- %	2,310,591	2,445,633	5- %
Active Listings	356	273	30 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	62,799,000	55,590,000	12 %	360,780,473	377,395,723	4- %
Units Listed	81	70	15 %	624	575	8 %
Units Sold	45	38	18 %	250	260	3- %
Sale Success Ratio	45 %	41 %		46 %	51 %	
% Sales to Listings	55 %	54 %		40 %	45 %	
Avg Price/Unit	1,395,533	1,462,894	4- %	1,443,121	1,451,522	0 %
Active Listings	166	125	32 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	59,204,899	90,132,665	34- %	491,718,779	595,532,288	17- %
Units Listed	230	193	19 %	1,611	1,351	19 %
Units Sold	71	94	24- %	572	669	14- %
Sale Success Ratio	31 %	44 %		41 %	55 %	
% Sales to Listings	30 %	48 %		35 %	49 %	
Avg Price/Unit	833,871	958,858	13- %	859,648	890,182	3- %
Active Listings	462	322	43 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	272,316,341	305,052,050	10- %	1,878,401,747	2,068,571,678	9- %
Units Listed	461	416	10 %	3,448	2,930	17 %
Units Sold	189	201	5- %	1,266	1,377	8- %
Sale Success Ratio	35 %	42 %		42 %	53 %	
% Sales to Listings	40 %	48 %		36 %	46 %	
Avg Price/Unit	1,440,827	1,517,671	5- %	1,483,729	1,502,230	1- %
Active Listings	984	720	36 %			

MULTI FAMILY REVENUE

GREATER VANCOUVER REALTORS®
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AREA: North Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,625,000	0	0 %
Units Listed	1	1	0 %	7	4	75 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		14 %	0 %	
% Sales to Listings	0 %	0 %		14 %	0 %	
Avg Price/Unit	0	0	0 %	2,625,000	0	0 %
Active Listings	2	1	100 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,990,000	0	0 %	4,448,000	7,162,277	37- %
Units Listed	3	9	66- %	35	33	6 %
Units Sold	1	0	0 %	2	5	60- %
Sale Success Ratio	25 %	0 %		7 %	20 %	
% Sales to Listings	33 %	0 %		5 %	15 %	
Avg Price/Unit	2,990,000	0	0 %	2,224,000	1,432,455	55 %
Active Listings	43	19	126 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	275,306,341	305,052,050	9- %	1,885,474,747	2,075,733,955	9- %
Units Listed	465	426	9 %	3,490	2,967	17 %
Units Sold	190	201	5- %	1,269	1,382	8- %
Sale Success Ratio	35 %	41 %		42 %	52 %	
% Sales to Listings	40 %	47 %		36 %	46 %	
Avg Price/Unit	1,448,980	1,517,671	4- %	1,485,795	1,501,978	1- %
Active Listings	1,029	740	39 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,175,000	240,000	389 %	1,516,142	2,460,000	38- %
Units Listed	11	18	38- %	73	75	2- %
Units Sold	3	1	200 %	15	10	50 %
Sale Success Ratio	37 %	16 %		17 %	23 %	
% Sales to Listings	27 %	5 %		20 %	13 %	
Avg Price/Unit	391,666	240,000	63 %	101,076	246,000	58- %
Active Listings	57	72	20- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	19,675,000	100- %	25,933,000	43,215,000	39- %
Units Listed	13	11	18 %	71	51	39 %
Units Sold	0	2	100- %	10	13	23- %
Sale Success Ratio	0 %	40 %		20 %	28 %	
% Sales to Listings	0 %	18 %		14 %	25 %	
Avg Price/Unit	0	9,837,500	100- %	2,593,300	3,324,230	21- %
Active Listings	56	38	47 %			

GREATER VANCOUVER REALTORS®
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IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	4,220,000	100- %
Units Listed	1	0	0 %	8	0	0 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	33 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	4,220,000	100- %
Active Listings	3	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	2	100- %	12	18	33- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	7	12	41- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,175,000	19,915,000	94- %	27,449,142	49,895,000	44- %
Units Listed	25	31	19- %	164	144	13 %
Units Sold	3	3	0 %	25	24	4 %
Sale Success Ratio	14 %	25 %		15 %	24 %	
% Sales to Listings	12 %	9 %		15 %	16 %	
Avg Price/Unit	391,666	6,638,333	94- %	1,097,965	2,078,958	47- %
Active Listings	123	122	0 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	276,481,341	324,967,050	14- %	1,912,923,889	2,125,628,955	10- %
Units Listed	490	457	7 %	3,654	3,111	17 %
Units Sold	193	204	5- %	1,294	1,406	7- %
Sale Success Ratio	34 %	41 %		41 %	51 %	
% Sales to Listings	39 %	44 %		35 %	45 %	
Avg Price/Unit	1,432,545	1,592,975	10- %	1,478,302	1,511,827	2- %
Active Listings	1,152	862	33 %			