

GREATER VANCOUVER REALTORS®
SALES SUMMARY AS AT JULY 31, 2025
AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	137,379,916	137,199,000	0 %	744,199,672	901,095,574	17- %
Units Listed	141	147	4- %	1,065	1,050	1 %
Units Sold	40	36	11 %	213	249	14- %
Sale Success Ratio	24 %	27 %		23 %	28 %	
% Sales to Listings	28 %	24 %		20 %	23 %	
Avg Price/Unit	3,434,497	3,811,083	9- %	3,493,895	3,618,857	3- %
Active Listings	545	535	1 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,446,500	16,007,000	34- %	68,399,700	65,018,500	5 %
Units Listed	20	23	13- %	118	97	21 %
Units Sold	5	7	28- %	32	26	23 %
Sale Success Ratio	33 %	35 %		31 %	33 %	
% Sales to Listings	25 %	30 %		27 %	26 %	
Avg Price/Unit	2,089,300	2,286,714	8- %	2,137,490	2,500,711	14- %
Active Listings	48	40	20 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	42,725,000	26,226,300	62 %	137,731,900	189,441,402	27- %
Units Listed	44	43	2 %	306	340	10- %
Units Sold	17	16	6 %	83	123	32- %
Sale Success Ratio	32 %	37 %		29 %	44 %	
% Sales to Listings	38 %	37 %		27 %	36 %	
Avg Price/Unit	2,513,235	1,639,143	53 %	1,659,420	1,540,174	7 %
Active Listings	130	135	3- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	190,551,416	179,432,300	6 %	950,331,272	1,155,555,476	17- %
Units Listed	205	213	3- %	1,489	1,487	0 %
Units Sold	62	59	5 %	328	398	17- %
Sale Success Ratio	26 %	30 %		25 %	32 %	
% Sales to Listings	30 %	27 %		22 %	26 %	
Avg Price/Unit	3,073,409	3,041,225	1 %	2,897,351	2,903,405	0 %
Active Listings	723	710	1 %			

MULTI FAMILY REVENUE

GREATER VANCOUVER REALTORS®
SALES SUMMARY AS AT JULY 31, 2025

AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	2	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,720,000	6,593,000	58- %
Units Listed	5	2	150 %	36	33	9 %
Units Sold	0	0	0 %	2	5	60- %
Sale Success Ratio	0 %	0 %		5 %	13 %	
% Sales to Listings	0 %	0 %		5 %	15 %	
Avg Price/Unit	0	0	0 %	1,360,000	1,318,600	3 %
Active Listings	24	21	14 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	190,551,416	179,432,300	6 %	953,051,272	1,162,148,476	17- %
Units Listed	210	215	2- %	1,525	1,522	0 %
Units Sold	62	59	5 %	330	403	18- %
Sale Success Ratio	26 %	29 %		24 %	31 %	
% Sales to Listings	29 %	27 %		21 %	26 %	
Avg Price/Unit	3,073,409	3,041,225	1 %	2,888,034	2,883,743	0 %
Active Listings	747	733	1 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	600,000	1,125,000	46- %
Units Listed	1	1	0 %	18	14	28 %
Units Sold	0	0	0 %	1	6	83- %
Sale Success Ratio	0 %	0 %		7 %	33 %	
% Sales to Listings	0 %	0 %		5 %	42 %	
Avg Price/Unit	0	0	0 %	600,000	187,500	220 %
Active Listings	13	12	8 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	4,862,500	0	0 %
Units Listed	1	2	50- %	5	6	16- %
Units Sold	0	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		37 %	0 %	
% Sales to Listings	0 %	0 %		60 %	0 %	
Avg Price/Unit	0	0	0 %	1,620,833	0	0 %
Active Listings	6	5	20 %			

GREATER VANCOUVER REALTORS®
SALES SUMMARY AS AT JULY 31, 2025
AREA: West Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,310,000	0	0 %	3,310,000	0	0 %
Units Listed	1	0	0 %	4	3	33 %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	100 %	0 %		16 %	0 %	
% Sales to Listings	100 %	0 %		25 %	0 %	
Avg Price/Unit	3,310,000	0	0 %	3,310,000	0	0 %
Active Listings	4	2	100 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,310,000	0	0 %	8,772,500	1,125,000	679 %
Units Listed	3	3	0 %	27	23	17 %
Units Sold	1	0	0 %	5	6	16- %
Sale Success Ratio	12 %	0 %		17 %	24 %	
% Sales to Listings	33 %	0 %		18 %	26 %	
Avg Price/Unit	3,310,000	0	0 %	1,754,500	187,500	835 %
Active Listings	23	19	21 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	193,861,416	179,432,300	8 %	961,823,772	1,163,273,476	17- %
Units Listed	213	218	2- %	1,552	1,545	0 %
Units Sold	63	59	6 %	335	409	18- %
Sale Success Ratio	25 %	29 %		24 %	31 %	
% Sales to Listings	29 %	27 %		21 %	26 %	
Avg Price/Unit	3,077,165	3,041,225	1 %	2,871,115	2,844,189	0 %
Active Listings	770	752	2 %			