

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JANUARY 31, 2024

AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	50,012,000	61,753,000	19- %	50,012,000	61,753,000	19- %
Units Listed	128	88	45 %	128	88	45 %
Units Sold	14	16	12- %	14	16	12- %
Sale Success Ratio	9 %	14 %		9 %	14 %	
% Sales to Listings	10 %	18 %		10 %	18 %	
Avg Price/Unit	3,572,285	3,859,562	7- %	3,572,285	3,859,562	7- %
Active Listings	354	278	27 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,550,000	1,585,000	313 %	6,550,000	1,585,000	313 %
Units Listed	9	11	18- %	9	11	18- %
Units Sold	3	1	200 %	3	1	200 %
Sale Success Ratio	60 %	11 %		60 %	11 %	
% Sales to Listings	33 %	9 %		33 %	9 %	
Avg Price/Unit	2,183,333	1,585,000	37 %	2,183,333	1,585,000	37 %
Active Listings	24	26	7- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,055,000	10,412,500	3- %	10,055,000	10,412,500	3- %
Units Listed	34	24	41 %	34	24	41 %
Units Sold	6	9	33- %	6	9	33- %
Sale Success Ratio	19 %	23 %		19 %	23 %	
% Sales to Listings	17 %	37 %		17 %	37 %	
Avg Price/Unit	1,675,833	1,156,944	44 %	1,675,833	1,156,944	44 %
Active Listings	77	76	1 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,617,000	73,750,500	9- %	66,617,000	73,750,500	9- %
Units Listed	171	123	39 %	171	123	39 %
Units Sold	23	26	11- %	23	26	11- %
Sale Success Ratio	12 %	16 %		12 %	16 %	
% Sales to Listings	13 %	21 %		13 %	21 %	
Avg Price/Unit	2,896,391	2,836,557	2 %	2,896,391	2,836,557	2 %
Active Listings	455	380	19 %			

MULTI FAMILY REVENUE

SALES SUMMARY AS AT JANUARY 31, 2024

AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	5,175,000	100- %	0	5,175,000	100- %
Units Listed	8	4	100 %	8	4	100 %
Units Sold	0	2	100- %	0	2	100- %
Sale Success Ratio	0 %	28 %		0 %	28 %	
% Sales to Listings	0 %	50 %		0 %	50 %	
Avg Price/Unit	0	2,587,500	100- %	0	2,587,500	100- %
Active Listings	27	28	3- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,617,000	78,925,500	15- %	66,617,000	78,925,500	15- %
Units Listed	180	127	41 %	180	127	41 %
Units Sold	23	28	17- %	23	28	17- %
Sale Success Ratio	12 %	16 %		12 %	16 %	
% Sales to Listings	12 %	22 %		12 %	22 %	
Avg Price/Unit	2,896,391	2,818,767	2 %	2,896,391	2,818,767	2 %
Active Listings	483	408	18 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,617,000	78,925,500	15- %	66,617,000	78,925,500	15- %
Units Listed	180	127	41 %	180	127	41 %
Units Sold	23	28	17- %	23	28	17- %
Sale Success Ratio	12 %	16 %		12 %	16 %	
% Sales to Listings	12 %	22 %		12 %	22 %	
Avg Price/Unit	2,896,391	2,818,767	2 %	2,896,391	2,818,767	2 %
Active Listings	483	408	18 %			