

GREATER VANCOUVER REALTORS®

SALES SUMMARY AS AT JANUARY 31, 2025

AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	52,926,000	50,012,000	5 %	52,926,000	50,012,000	5 %
Units Listed	128	128	0 %	128	128	0 %
Units Sold	16	14	14 %	16	14	14 %
Sale Success Ratio	12 %	9 %		12 %	9 %	
% Sales to Listings	12 %	10 %		12 %	10 %	
Avg Price/Unit	3,307,875	3,572,285	7- %	3,307,875	3,572,285	7- %
Active Listings	388	354	9 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,610,000	6,550,000	29- %	4,610,000	6,550,000	29- %
Units Listed	23	9	155 %	23	9	155 %
Units Sold	3	3	0 %	3	3	0 %
Sale Success Ratio	13 %	60 %		13 %	60 %	
% Sales to Listings	13 %	33 %		13 %	33 %	
Avg Price/Unit	1,536,666	2,183,333	29- %	1,536,666	2,183,333	29- %
Active Listings	32	24	33 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,372,400	10,055,000	92 %	19,372,400	10,055,000	92 %
Units Listed	39	34	14 %	39	34	14 %
Units Sold	11	6	83 %	11	6	83 %
Sale Success Ratio	26 %	19 %		26 %	19 %	
% Sales to Listings	28 %	17 %		28 %	17 %	
Avg Price/Unit	1,761,127	1,675,833	5 %	1,761,127	1,675,833	5 %
Active Listings	98	77	27 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	76,908,400	66,617,000	15 %	76,908,400	66,617,000	15 %
Units Listed	190	171	11 %	190	171	11 %
Units Sold	30	23	30 %	30	23	30 %
Sale Success Ratio	15 %	12 %		15 %	12 %	
% Sales to Listings	15 %	13 %		15 %	13 %	
Avg Price/Unit	2,563,613	2,896,391	11- %	2,563,613	2,896,391	11- %
Active Listings	518	455	13 %			

MULTI FAMILY REVENUE

SALES SUMMARY AS AT JANUARY 31, 2025

AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	7	8	12- %	7	8	12- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	23	27	14- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	76,908,400	66,617,000	15 %	76,908,400	66,617,000	15 %
Units Listed	197	180	9 %	197	180	9 %
Units Sold	30	23	30 %	30	23	30 %
Sale Success Ratio	14 %	12 %		14 %	12 %	
% Sales to Listings	15 %	12 %		15 %	12 %	
Avg Price/Unit	2,563,613	2,896,391	11- %	2,563,613	2,896,391	11- %
Active Listings	541	483	12 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	2	50- %	1	2	50- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	8	15	46- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,272,500	0	0 %	1,272,500	0	0 %
Units Listed	2	1	100 %	2	1	100 %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	50 %	0 %		50 %	0 %	
% Sales to Listings	50 %	0 %		50 %	0 %	
Avg Price/Unit	1,272,500	0	0 %	1,272,500	0	0 %
Active Listings	9	5	80 %			

GREATER VANCOUVER REALTORS®

SALES SUMMARY AS AT JANUARY 31, 2025

AREA: West Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	6	1	500 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,272,500	0	0 %	1,272,500	0	0 %
Units Listed	3	3	0 %	3	3	0 %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	25 %	0 %		25 %	0 %	
% Sales to Listings	33 %	0 %		33 %	0 %	
Avg Price/Unit	1,272,500	0	0 %	1,272,500	0	0 %
Active Listings	23	21	9 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	78,180,900	66,617,000	17 %	78,180,900	66,617,000	17 %
Units Listed	200	183	9 %	200	183	9 %
Units Sold	31	23	34 %	31	23	34 %
Sale Success Ratio	15 %	12 %		15 %	12 %	
% Sales to Listings	15 %	12 %		15 %	12 %	
Avg Price/Unit	2,521,964	2,896,391	12- %	2,521,964	2,896,391	12- %
Active Listings	564	504	11 %			