

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2022

AREA: North Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	92,866,823	159,445,619	41- %	1,210,335,312	1,733,788,270	30- %
Units Listed	103	86	19 %	1,039	1,270	18- %
Units Sold	44	72	38- %	517	811	36- %
Sale Success Ratio	35 %	53 %		57 %	67 %	
% Sales to Listings	42 %	83 %		49 %	63 %	
Avg Price/Unit	2,110,609	2,214,522	4- %	2,341,074	2,137,840	9 %
Active Listings	225	200	12 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	31,903,301	53,265,650	40- %	425,598,998	570,354,627	25- %
Units Listed	51	48	6 %	475	620	23- %
Units Sold	24	39	38- %	292	462	36- %
Sale Success Ratio	53 %	60 %		71 %	74 %	
% Sales to Listings	47 %	81 %		61 %	74 %	
Avg Price/Unit	1,329,304	1,365,785	2- %	1,457,530	1,234,533	18 %
Active Listings	93	69	34 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	87,729,421	100,488,500	12- %	769,844,659	819,585,421	6- %
Units Listed	144	162	11- %	1,333	1,571	15- %
Units Sold	105	137	23- %	862	1,086	20- %
Sale Success Ratio	65 %	66 %		71 %	68 %	
% Sales to Listings	72 %	84 %		64 %	69 %	
Avg Price/Unit	835,518	733,492	13 %	893,091	754,682	18 %
Active Listings	238	224	6 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	212,499,545	313,199,769	32- %	2,405,778,969	3,123,728,318	22- %
Units Listed	298	296	0 %	2,847	3,461	17- %
Units Sold	173	248	30- %	1,671	2,359	29- %
Sale Success Ratio	52 %	61 %		66 %	69 %	
% Sales to Listings	58 %	83 %		58 %	68 %	
Avg Price/Unit	1,228,321	1,262,902	2- %	1,439,724	1,324,174	8 %
Active Listings	556	493	12 %			

MULTI FAMILY REVENUE

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2022

AREA: North Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	6,374,000	9,907,000	35- %
Units Listed	0	0	0 %	5	8	37- %
Units Sold	0	0	0 %	2	4	50- %
Sale Success Ratio	0 %	0 %		50 %	66 %	
% Sales to Listings	0 %	0 %		40 %	50 %	
Avg Price/Unit	0	0	0 %	3,187,000	2,476,750	28 %
Active Listings	2	2	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	4,770,000	100- %	3,135,000	17,049,000	81- %
Units Listed	3	3	0 %	22	42	47- %
Units Sold	0	4	100- %	4	14	71- %
Sale Success Ratio	0 %	100 %		21 %	34 %	
% Sales to Listings	0 %	133 %		18 %	33 %	
Avg Price/Unit	0	1,192,500	100- %	783,750	1,217,785	35- %
Active Listings	14	17	17- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	212,499,545	317,969,769	33- %	2,415,287,969	3,150,684,318	23- %
Units Listed	301	299	0 %	2,874	3,511	18- %
Units Sold	173	252	31- %	1,677	2,377	29- %
Sale Success Ratio	52 %	61 %		66 %	68 %	
% Sales to Listings	57 %	84 %		58 %	67 %	
Avg Price/Unit	1,228,321	1,261,784	2- %	1,440,243	1,325,487	8 %
Active Listings	572	512	11 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	212,499,545	317,969,769	33- %	2,415,287,969	3,150,684,318	23- %
Units Listed	301	299	0 %	2,874	3,511	18- %
Units Sold	173	252	31- %	1,677	2,377	29- %
Sale Success Ratio	52 %	61 %		66 %	68 %	
% Sales to Listings	57 %	84 %		58 %	67 %	
Avg Price/Unit	1,228,321	1,261,784	2- %	1,440,243	1,325,487	8 %
Active Listings	572	512	11 %			